



Q4 & FY 2021 Financial Results, Business Update

March 23, 2022, 8:00am ET
Conference Call and Webcast

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OUR MISSION

IMPROVE HEALTH

FOR ALL WITH

GREAT, INNOVATIVE,

AFFORDABLE MEDICINES

Today's 3 key takeaways

CATALOG OF MEDICINES

Expect first submissions to be ex-US in 2H 2022 for lead programs; continuing to engage with the FDA

GLOBAL BUYERS CLUB

Expanding the Global Buyers Club; goal to have MOUs with payers that cover 350M lives by the end of 2022

FINANCIALS

\$1.7B in cash and cash equivalents*, with expected runway into 2025

**As of December 31, 2021*

Aumolertinib | 3rd-generation EGFR TKI

Expect first submissions to be ex-US in 2H 2022, continuing to engage with the FDA

Clinical Evidence

Phase 3 trial in patients with 1L EGFR+ NSCLC* demonstrated statistically significant PFS benefit, with the potential to mitigate EGFR wild-type mediated toxicities

Completed PK study conducted in the US and New Zealand **in an ethnically diverse population**

By mid-2022, initiate US-led trial to compare aumolertinib, to aumolertinib + chemo, to osimertinib for the treatment of 1L EGFR+ NSCLC to assess the applicability of the pivotal trial results to current medical practice in a diverse patient population

ex-US Regulatory

Expect first submissions to be ex-US in 2H 2022 for 1L EGFR+ NSCLC; received Innovation Passport designation pursuant to ILAP pathway in the UK

US Regulatory

Continuing to engage with the FDA; will provide updates on approach and timelines when we have further clarity



This is an investigational asset. Safety and efficacy have not been established and there is no guarantee that the outcome of these studies will result in approval by a regulatory authority.

Sugemalimab | anti-PD-L1 antibody

Expect first submissions to be ex-US in 2H 2022, continuing to engage with the FDA

Clinical Evidence

Phase 3 Stage IV NSCLC trial demonstrated statistically significant PFS and OS benefit on pre-specified analyses, regardless of tumor pathologic subtype or PD-L1 expression levels

Phase 3 Stage III NSCLC trial demonstrated statistically significant PFS benefit, treating patients with **either sequential or concurrent chemoradiotherapy**; expect results from pre-specified OS analysis in 2023

In 2H 2022, initiate US-led trial to compare sugemalimab to other approved checkpoint inhibitor(s) to assess the applicability of the pivotal trial results to current medical practice in a diverse patient population

ex-US Regulatory

Expect first submissions to be ex-US in 2H 2022 for Stage IV NSCLC; received Innovation Passport designation pursuant to ILAP pathway in the UK

US Regulatory

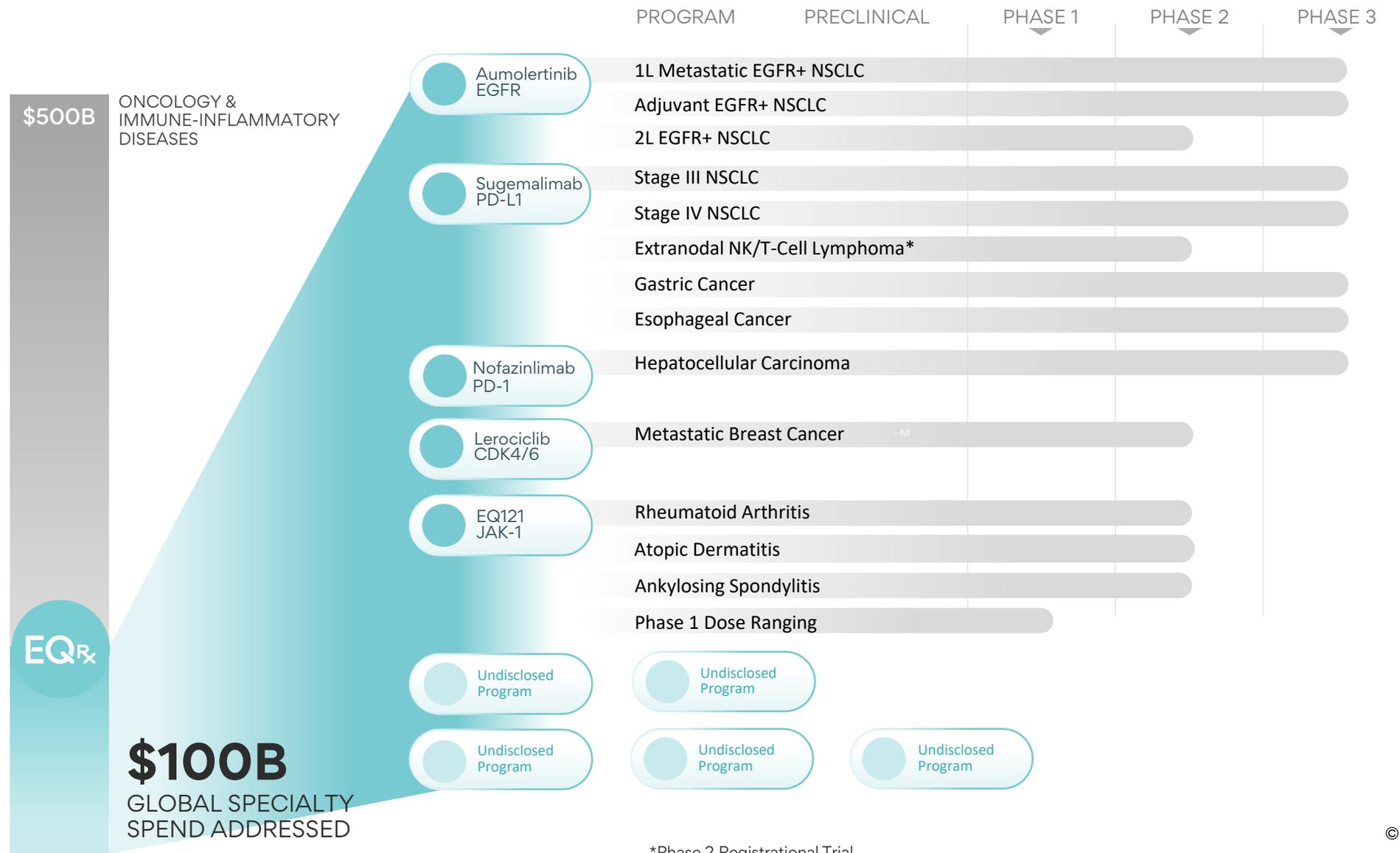
Breakthrough Designation for ENKTL, with planned submission in 2023

Continuing to engage with the FDA; will provide updates on approach and timelines for NSCLC



This is an investigational asset. Safety and efficacy have not been established and there is no guarantee that the outcome of these studies will result in approval by a regulatory authority.

Pipeline with 10+ programs, 5 in clinical stage of development



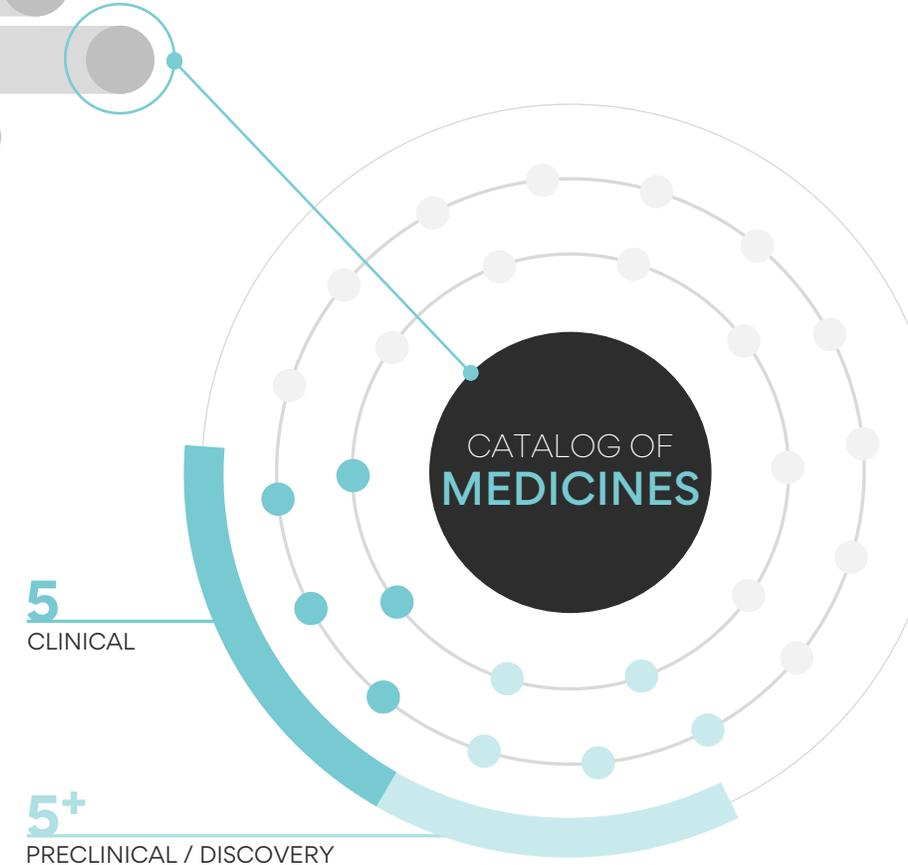
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*Phase 2 Registrational Trial

Selectively add to our portfolio

Criteria:

- ✓ Address a drug class of high-cost burden to patients and society and deliver meaningful value to the members of the Global Buyers Club
- ✓ Equally good or better medicine
- ✓ Areas where there are known, clear and causal mechanisms of action
- ✓ Patent-protected, innovative drugs with sufficient patent runway in the class
- ✓ Opportunity to capture significant share of market



Continuing to advance Global Buyers Club

Goal to have 350M total covered lives by the end of 2022;
Convert existing MOUs into pre-commercial contracts

GLOBAL
BUYERS CLUB



 **CVS Health**

Pharmacy benefit manager & national payer

 **NHS**

Single payer system

 **blue** 
Horizon
Healthcare Services

Regional payers

 **Geisinger**

Integrated delivery network

180M+
LIVES

 **Abdul Latif Jameel**
HEALTH

DISTRIBUTION PARTNERSHIP

\$1.7B in cash and cash equivalents*, with expected runway into 2025

\$400M
or less

2022 spend guidance

Target \$400M or less in cash outflows for 2022, with expected runway into 2025

- Disciplined use of capital and control of spend
- Opportunity to further shape our portfolio and deliver value for patients and our Global Buyers Club

**As of December 31, 2021*

Expected milestones for 2022

CATALOG OF MEDICINES

- Submit aumolertinib and sugemalimab ex-US in 2H 2022
- Updates on regulatory approach and timelines when available
- Initiate comparative studies

Expect first submissions to be ex-US in 2H 2022 for lead programs; continuing to engage with the FDA

GLOBAL BUYERS CLUB

- New partnerships with unique types of payers
- MOUs in place with payers covering 350M lives
- Start converting existing MOUs into pre-commercial contracts

Expanding the Global Buyers Club; goal to have MOUs with payers that cover 350M lives by the end of 2022

FINANCIALS

- \$400M or less in cash outflows for 2022

\$1.7B in cash and cash equivalents*, with expected runway into 2025

**As of December 31, 2021*

This is **NEW PHARMA**

EQRx
REMAKING MEDICINE